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申请者方向：Logistics and Supply Chain (industry engineering)

申请者最后入读Georgia Institute of Technology工业工程学科，并获得全额奖学金。

Edited essay:

My parents, who are both professors of engineering and consultants to the local government, seem like those most likely to praise technology. Yet they have always said to me, “Technological developments are not the only key advances; rather, it is ongoing critical thinking that is most important.” I recognized long ago that theoretical knowledge should be complemented by practice and exploration, and so in my undergraduate study, I chose to focus on the multidisciplinary and demanding major of ***. In addition to taking many diverse courses in economics, law, and social science, I studied the natural sciences and engineering, including conventional and intelligent transportation systems. This combination of the traditional and the modern, encompassing fundamental knowledge and advanced technology, provides constant inspiration and passion for me to conduct new research.

Academically, I have a rich theoretical knowledge in project designing, and my background in engineering enables me to better eradicate any waste during the operation process.

However, my studies in economics and the social sciences enable to bring something fresh, and I am confident at analyzing each project from an economic and social perspective. My academic interests and achievements encouraged me to strive for advanced studies in transportation, particularly in transportation systems management, the optimization of material handling process, and logistic strategic planning. In the future, I hope to become a theorist and strategist, making greater professional accomplishments in the field.

I began to conduct research in 2004 when Professor ****, an expert in transportation and the Managing Director of Chinese Communication and Transportation Association, asked me to be his research assistant. I first analyzed the opportunities and challenges brought by CEPA policy to different industries in Shanghai and Hong Kong. This necessitated extensive studies on the roles of different policies, inventors, and entrepreneurs in the development of technology in different cities, the retrieval and reading of much literature, and also the

批注 [A1]:

My main effort was to help you focus your essay, connecting your background to why you wish to attend this program. I worked on correcting grammatical errors, adding transitions, and varying word choice and sentence structure, as you noted that these were concerns, since English is not your native language. I also focused on forming questions to help you further develop your essay in terms of content, particularly the introduction and conclusion. I edited a good deal for redundancy and irrelevance, as you asked for in your third question, and changed the structure so that it largely reflects academics -> research -> other experiences.

带格式的：左

删除的内容：in...engineering and also ...

批注 [A2]: I integrated your next two paragraphs as well, as they both discuss your academic career. You mentioned in your notes that you were uncertain if you included enough information about academic achievement; in fact, there may be too much. Scores and grades can be found on your transcript and resume; leave aside those for more qualitative discussions of what you have accomplished or learned.

带格式的：左，定义网格后自动调整右缩进，调整中文与西文文字的间距，调整中文与数字的间距

带格式的：左

删除的内容：My research was initiated ...

creation of analytical models of various economic data. Finally, we made suggestions for modifying the policies to speed the growth of various industries. Through out this experience I was aware that my solid basis in engineering and social science was crucial for carrying out research with different methods.

删除的内容: an exhaustive evaluation of relevant policies and put forward some suggestions...suggestions for modifying the ...

As my knowledge and research deepened, my studies became more sophisticated, particularly in the intricate areas of the industrial supply chain and optimization of different transport systems. I have carried out fieldwork in different logistic companies, quantified the distribution procedures, and modified them; I have also published a paper increasing the accuracy of the grey forecasting model for future passenger volume and used it to predict future trends in the flow of Hong Kong's passengers in different transport sectors. My constant curiosity has led to a new paper titled "Establishment of the New Shipping Course in the Arctic." In this paper, I discussed the planning of the new sea route after climate change, and its influence on different logistics situations in the future.

删除的内容: With ...s my knowledge and ...

删除的内容: All these

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删除的内容: es...madeke...me

删除的内容: Like other applicants, I have solid macro- and micro-economic knowledge basis (My macro-economics scored 97, and Micro-economics 95). I am confident at analyzing structure of each project from economic aspect and the social benefit they would bring. However, I am somewhat different from most other applicants. My rich background in engineering enables me to be determined to eradicate any waste of time, fund, materials, energy and other resources during the operation process.

My research made me increasingly aware of the importance of mathematics and computer science, so I hoped to attend more classes on computer emulation and complex mathematic models. Due to my strong academic achievements, I entered the Department of International Shipping and Transport Logistics at Hong Kong Polytechnic University as an exchange student. There I able to fully participate in classes taught in English, and found the life on-campus and in Hong Kong meaningful and enriching; I appreciated the different cultures, and my relationships with many diverse people.

My academic interests and achievements encouraged me to strive for advanced studies in transportation, which is necessary for my future academic career, and is also a precious experience. I hope to become a theorist and strategist, making greater professional accomplishments. My interests are mainly in transportation systems management, the optimization of material handling process and logistic strategic planning.

I strongly believe that my experience and background will contribute to the PhD program of Industrial Engineering (logistic-oriented) at the University of XX. Your XX program is known for educating students in the most important contemporary logistical issues and preparing graduates to excel and lead in their technical fields. If I have the opportunity to learn from professors and peers at your prestigious university, it will be a wonderful step to achieving academic and future career goals.

删除的内容: certainly ...contribute to the ...

批注 [A3]: You noted that you were concerned about your conclusion. One way to personalize it is to change the conclusion based on each school you are applying to. Which professors are you interested in? Are there special research programs? How are alumni networks and career services? If you do a bit of research and change your conclusion based on the ...